



TransAlta
Tri Leisure Centre



2018 BUDGET PRESENTATION

Draft 2018 Budget Overview



- 2018 Objectives
- TLC PEAK Priorities
- Cost Recovery
- Detailed Budget
 - ✓ Revenues
 - ✓ Expenses
- Breakdown of Municipal Contribution
 - ✓ Operating
 - ✓ Capital Equipment Lifecycle
 - ✓ Infrastructure
- Summary



2018 Objectives

Continued Improvements to Building Amenities

- Revitalizing the arena dressing room areas including the replacement of flooring, plumbing fixtures and paint.
- Upgrading the north arena lighting with high efficiency LED fixtures.
- Enhancing the child play room including the replacement of the pulastic floor and the play structure.
- Continued improvements to aquatic tile and grout throughout the pool area.
- Lower level Customer Experience Desk revitalization.

Enhanced Customer Experience

- Additional Customer Experience Representative hours to enhance the customer experience at the main reception desk.
- Additional Lifeguard hours to enhance the experience and safety for pool patrons.
- Addition of unique equipment throughout including a new structure in the child play centre, new fitness equipment and an adventure play balance board.
- Ongoing development of self-serve options for clients to streamline access and use of the facility.

Strategic Priorities

- Build upon the infrastructure program by rolling out the first year of the long range capital plan.
- Continue to offer unique programs and events for the community.
- Continue to be a part of the community by actively participating in community special events.
- Work with our stakeholders to develop an intimate knowledge of their wants and needs.
- Continue to cultivate an open and inclusive workplace for all of our staff.
- Enhance health and safety programs to achieve desired results.

PEAK Priorities



Personnel

Engaging Stakeholders

Asset Management

Key Service Levels (Internal & External)



Cost Recovery

- 80.65% Budgeted Cost Recovery

YEAR	BUDGETED COST RECOVERY	ACTUAL COST RECOVERY
2013	81.86%	82.82%
2014	79.24%	79.85
2015	78.52%	78.63%
2016	75.5%	78.83%
2017	81.58%	-
2018	80.65%	-



FACILITY	COST RECOVERY	SOURCE
TransAlta Tri Leisure Centre	80.65%	Internal
Leduc Community Recreation Centre	71%	Facility Finance Department
Servus Place	101%	City of St. Albert Website
Collicutt Centre	51.7%	Facility Finance Department
City of Edmonton	49%	Community Services Business Plan & Recreation User Fee Policy
Millennium Place	100%	Facility Finance Department
Dow Centennial Centre	38%	Facility Finance Department
Cold Lake Energy Centre	55%	Municipal Recreation User Fee Policy
Commonwealth Community Recreation Centre	58%	Facility Finance Department
MacDonald Island Park (Part 9 Company)	70%	Western Management Consulting Revenue Report

Cost Recovery

Part 9 Company vs. Municipal Facility

Finance/Corporate Services Including:
(\$820,000)

Accounts Payable

Accounts Receivable

Human Resources

Information Technology

Health & Safety

Legislative services – FOIP/PIPA compliance

Centralized contract management/forms
management/intranet supports

Auditor Fees

Legal Fees

Corporate Communications Including:
(\$215,000)

Marketing Coordinator/Officer

Communications

Website design and maintenance

Advertising expenses

Branding including uniforms

Infrastructure Services including: (\$630,000)

Asset Management

Procurement/Tendering/Review and Award

Infrastructure Administrative Supports

Resources from other departments

Turf grass maintenance

Greenspace maintenance (flower beds, hanging
baskets, etc.)

Weed control

Dust control

Fleet Equipment purchases

Fleet Oil and Gas

Fleet Servicing

**TOTAL TLC CONTRIBUTION -
\$1,665,000**

2017 Budget Overview

Operating

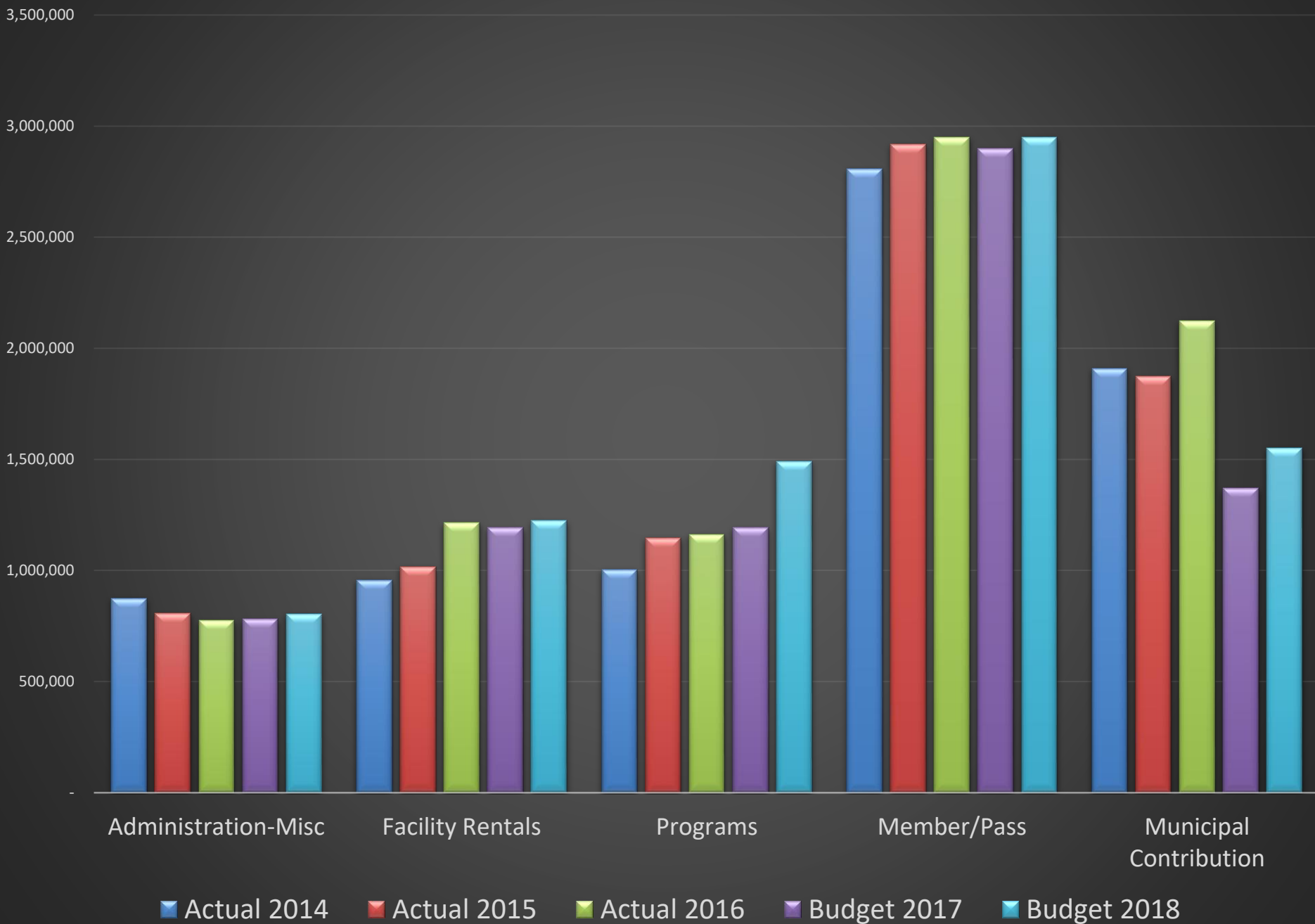
- Operating revenues
✓ \$6,468,114
- Operating expenses (less depreciation)
✓ \$8,020,234
- Operational Cost Recovery 80.65%



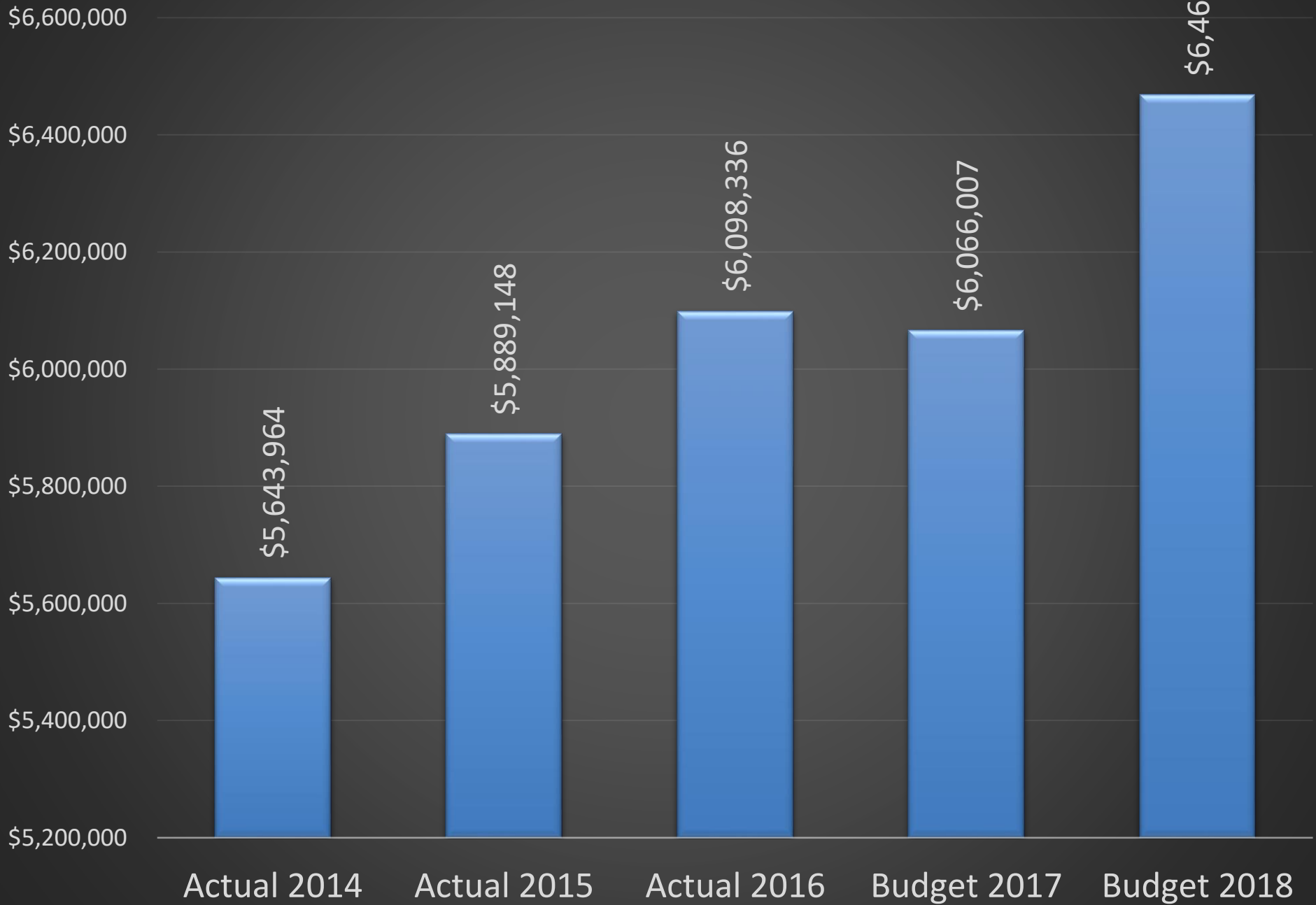
2018 Revenues

Earned Revenues	Approved 2017 Budget	Draft 2018 Budget
Memberships, Passes and Admissions	2,900,000	2,950,000
Programs and Services	1,193,408	1,490,310
Facility Rentals and Events	1,192,000	1,224,200
Administration (miscellaneous)	780,599	803,604
Total Revenues (excluding municipal operating contribution)	6,066,007	6,468,114

Revenue Breakdown by Category



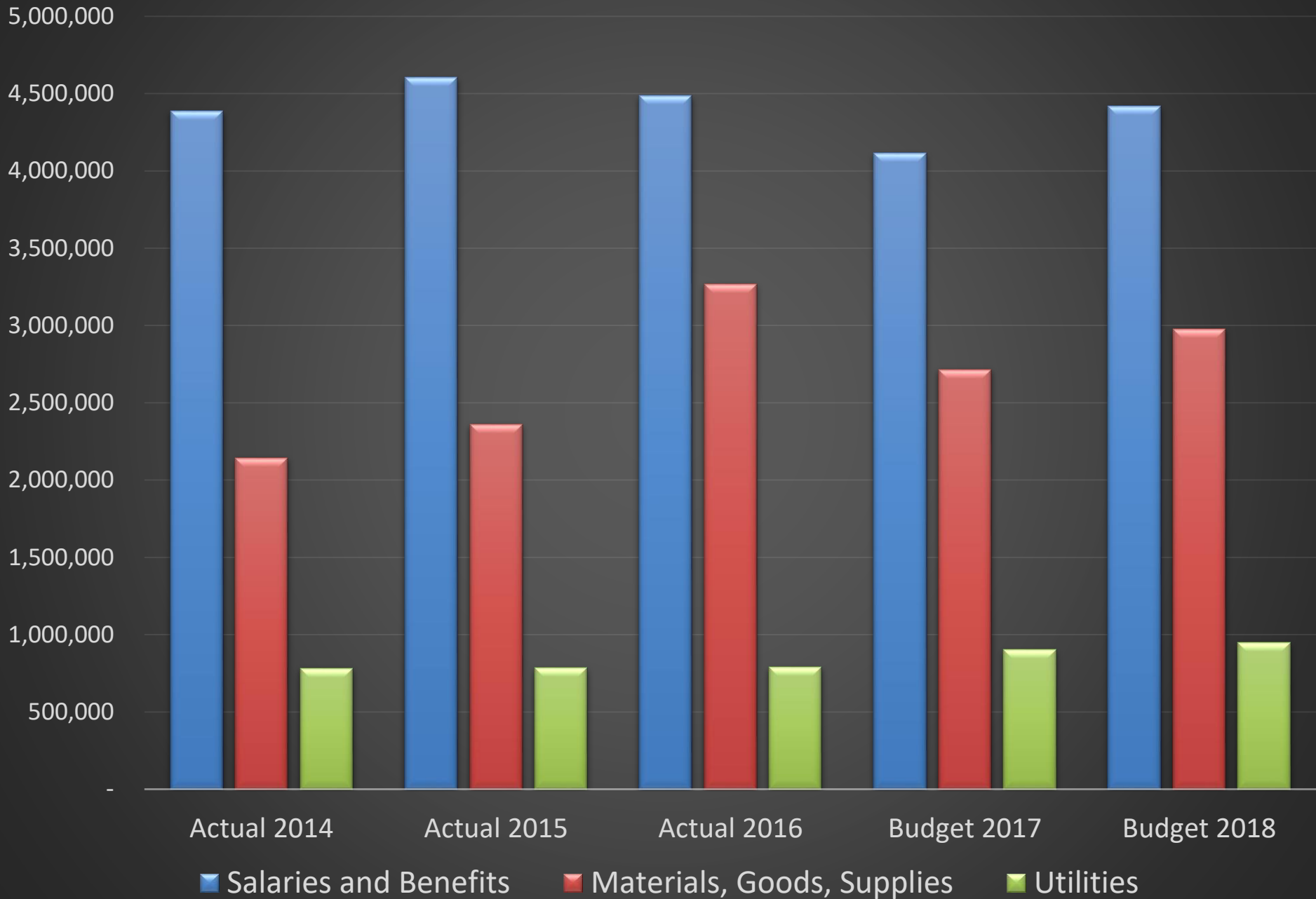
Revenue



2018 Expenses

Expenses	Approved 2017 Budget	Draft 2018 Budget
Salaries and Benefits	4,116,597	4,419,469
Materials, Goods, Supplies (Inc. Depreciation)	2,706,922	2,977,765
Utilities	887,000	948,000
Restricted Reserves	0	0
Total Expenses	7,710,519	8,345,234

Expense by Category



2018 Capital

\$210,956:

- Fitness Equipment
- Child Play Room Play Structure
- Adventure Play Balance Board
- Radio Replacement
- Lawn Mower Replacement



2018 Infrastructure

\$550,007:

- Arena Dressing Room Revitalization
- Child Play Centre flooring replacement
- North arena lighting replacement
- Customer Experience Desk Revitalization
- Pool tile and grout repair



Municipal Contribution

Municipal Contribution	Approved Budget 2017	Budget 2018
Operating	1,369,515	1,552,123
Capital/lifecycle	374,729	210,956
Infrastructure	304,500	550,007
Total Municipal Contribution	2,048,744	2,313,086

Summary

- \$182,608 increase in municipal operating contribution primarily related to utility increase, increase in Customer Experience hours and increase in lifeguard hours.
- Operational cost recovery of 80.65%
- Increase of 6.63% in earned revenues (excludes municipal operating contribution and includes \$300,000 in Stony Plain Pool revenues)
- Increase of 8.23% in operating expenses (includes \$275,000 in Stony Plain Pool expenses)

